

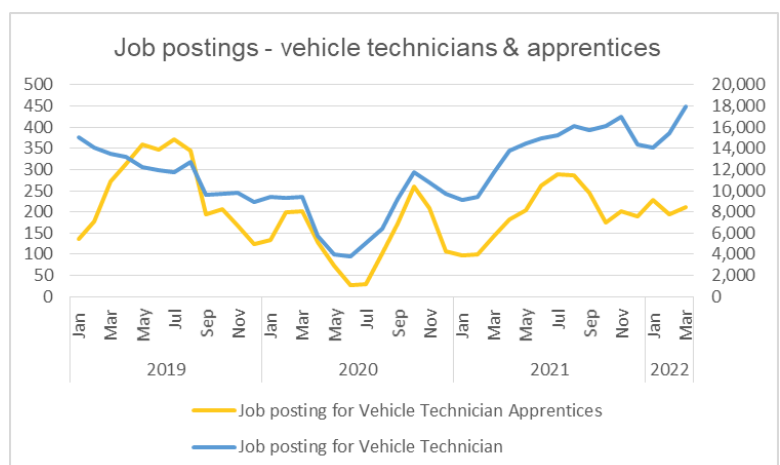
Job postings for automotive occupations hits 24,000

Vacancy rates in the sector remain at a 20 year high and this is now transferring into a significantly high number of job postings across key automotive occupations. In March 2022 the number of job postings for the six specific automotive occupations was circa 24,000, an increase of 23% since the start of the year. However, there are distinct differences across occupations.

- All automotive occupations have seen more than a 15% increase in postings in the past month
- There is a specific demand for HGV technicians, one in every four postings for vehicle technicians are for HGV job roles.
- There are very few vehicle technician apprentice roles advertised (only 1%) also advertisements are not increasing at the same rate as all technician job postings indicating that employers are not viewing apprenticeships as a mechanism for helping with the current vacancy increases. This is not the same for all occupations, sales roles has apprentice as the 2nd highest requested job title and is increasing at similar rates to all sale job postings.
- There appears to be an increase in demand for parts specific automotive sales job roles, this has also changed the skill demand for this occupation.
- There is an increase of job postings requesting mobile tyre, exhaust and windscreen fitters
- There is a shift in the skills requested for body repairers, with an increasing demand for management and sales skills. Also, PDI technician is a new job title to enter the top five job titles for body repairers.
- There has been a 62% increase in the number of body builder and repairer apprentice job postings.

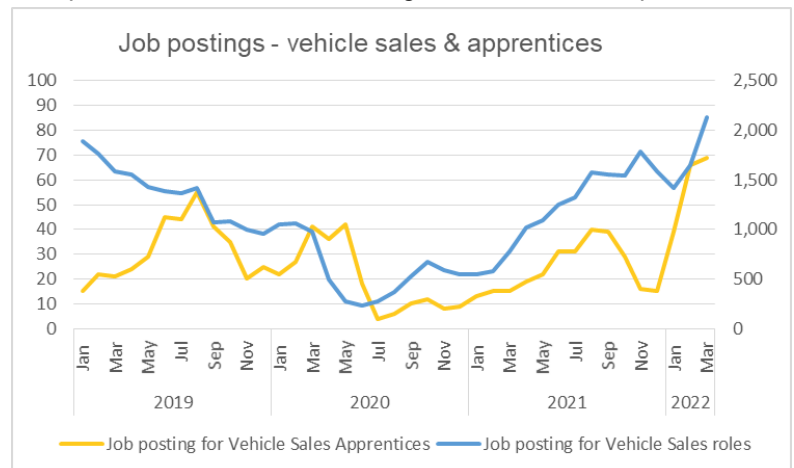
Vehicle technicians, mechanics and electricians

- Job postings for vehicle technicians, mechanics and electricians are at the highest levels since April 2018
- Current (March 2022) postings increased by 16% in the past month and are 53% higher than same point last year
- There appears to be a shift in the skills requested:
 - Service quality has seen a 14 fold increase and is a new skill to enter the top ten requested skills
 - Team leadership has also seen fivefold increase and is now in top ten requested skills
- Enterprise rent a car is in the top five non-staffing companies recruiting, this may be in part to the news of them expanding their number of branches.
- Two of the top five requested job titles are HGV related, highlighting the particular demand for these roles
- Only 1% of job posting for vehicle technicians, are for apprenticeships
- Advertisements for apprentices have not increased at the same rate as vehicle technicians



Vehicle and parts sales persons

- Job postings for vehicle and parts salespersons are at the highest levels since Oct 2018
- Current (March 2022) postings increased 29% in the past month and are 175% higher than the same point last year
- The top three skills remain consistent (customer service, sales, communication), but there is a shift in other skills requested, moving more to those which support parts specific roles
- Another indicator of demand for parts sales roles is that Alliance Automotive, a parts distributor is one of the top five hiring companies.
- Four of the top five job titles are parts related
- Apprentice is the second most popular job title
- Advertisements for apprentices are following the main occupation trend and are at the highest level since 2014



Vehicle valeters and cleaners

- Current (March 2022) postings for vehicle valeters increased 30% in the past month and are 80% higher than the same point last year
- The types of skills requested have remained similar over the past year, however, sales skills have entered the top 10 requested skills
- Job postings have switched from staffing companies to companies directly advertising. Three of the five hiring companies are specific vehicle valeting companies.

Tyre, exhaust and windscreen fitters

- Job postings for fitters increased by 27% in the past month and are 18% higher than the same point last year
- There has been an increase in demand for self-motivation and intellectual curiosity skills in job postings for this occupation.
- Three of the top five hiring companies are from the fast-fit sub-sector
- Three of the top five requested job titles include mobile in the title

Vehicle body builders and repairers

- Vehicle body builders and repairs has seen a 16% increase in job postings in the past month and this is double the same point last year
- Although core skills such as customer service remain high in the top requested skills, there is a new shift to management and sales skills.
- PDI Technician is a new job title to enter the top five job titles
- Apprentices are in the top five job titles
- 4% of job posting are for apprentices and has increased by 62% since December.

Vehicle paint technicians

- Current (March 2022) postings for vehicle paint technicians increased by 15% in the past month and are double the same point last year
- The types of skills requested have remained similar over the past year and are very paint specific, however, refinishing has seen a threefold increase in requests.
- Two of the top companies hiring are repair specialists.

Data sources:

- EMSIE Job analytics
- IMI Skills Profiles <https://tide.theimi.org.uk/industry-latest/research/skills-profiles-april-2022>